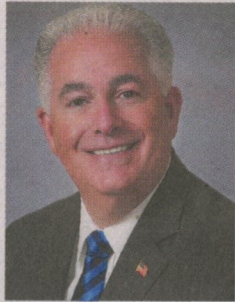


LIFOCUS

■ Commercial Real Estate/Architecture/Engineering/Construction/Green Ones to Watch



CHRIS COSCHIGNANO



NEIL GARFINKEL

Chris Coschignano

Partner

Sahn Ward Coschignano

Chris Coschignano concentrates his practice in zoning and land use planning, real estate law and transactions, municipal and legislative law, economic development and industrial development agency law, as well as litigation. He recently successfully represented a developer before the Mineola Village Board, which approved the construction of a 192-unit apartment complex on the site of a former elementary school. He also assisted a developer in receiving Nassau County IDA grants for a mixed-use project in Great Neck Plaza and for a national self-storage company to construct a 71,000-square-foot facility in East Rockaway.



DANE KENNY



LAURIE LOZADA

Neil Garfinkel

Managing Partner

Abrams Garfinkel Margolis Bergson

Neil Garfinkel wears many hats for Abrams Garfinkel Margolis Bergson, a law firm in Great Neck that also has offices in Manhattan and Los Angeles. In addition to serving as the firm's managing partner, he heads its real estate and banking practices. Garfinkel's clients include mortgage brokers, real estate developers, landlords, tenants, title companies, purchasers and sellers of commercial and residential real estate, and national and international banks. Active in the professional community, he serves as broker counsel to the Real Estate Board of New York and counsel to the Empire State Mortgage Bankers Association.

Dane Kenny

Associate Partner

Sidney B. Bowne & Son

Dane Kenny, recently promoted to associate partner at Mineola-based Sidney B. Bowne & Son, is a professional engineer with more than 35 years of civil engineering experience. Kenny, who is a member of the American Society of Civil Engineers, heads Sidney B. Bowne's private site department, overseeing the design of all private site projects. He is also responsible for preparing engineering reports and construction documents, and for designing storm-water management facilities, arterial highways, wastewater collection and treatment systems. The engineer also prepares proposals, confers with clients and regulatory agencies and represents clients at public hearings.

Laurie Lozada

Project Manager

Racanelli Construction Co.

Laurie Lozada recently rejoined Melville-based Racanelli Construction Co. as a project manager. Lozada filled that role at Racanelli from 1998 to 2011. She left to become a project manager at RXR Realty in Uniondale and in 2012 moved on to E.W. Howell in Plainview, where she also served as project manager. Lozada earned her Bachelor of Applied Science in architecture from New York Institute of Technology in Old Westbury. Her areas of expertise include construction management, general contracting, design/build, value engineering and LEED construction.

Andrew Richards

Co-Managing Partner

Kaufman Dolowich & Voluck

The co-managing partner of Woodbury-based Kaufman Dolowich & Voluck, Andrew Richards has more than 20 years of experience in construction and surety law, errors and omissions defense for architects and engineers, and commercial litigation for all types of businesses. He joined Kaufman Dolowich & Voluck in 1994 as a partner after serving as an associate and then partner at the New York City law firm of Ross & Cohen. His experience encompasses both private construction and public improvement projects. Kaufman was recently elected to the executive board of the Long Island Real Estate Group.

Debra Thompson

Executive Vice President and General Counsel

Advantage Title

Debra Thompson works for Melville-based Advantage Title, where she was recently promoted to executive vice president. Responsible for handling commercial and residential real estate transactions, Thompson collaborates with attorneys, developers, lenders and government agencies. She also leads the legal department and in-house training programs for the Advantage Group, parent company of Advantage Title. Thompson is a member of the Long Island Real Estate Group, on the executive board of Women Economic Developers of Long Island and a member of the Suffolk County Women's Bar Association.



ANDREW RICHARDS



DEBRA THOMPSON